

## Membership Rules

### Tiers

There's a tier of membership for any business, organization, or individual. Contact us to help find the right fit for you.

#### Steering Member

Steering Members are strategic partners who represent the top-level of membership. You represent the future of the decentralized wireless ecosystem and are one of the most important and influential organizations. As a member, you are steering the entirety of the technology and industry toward the future.

#### Operating Member

Operating memberships are for organizations that want to drive and deliver wireless, peer-to-peer technologies to the market. You are an organization classified as an Original Equipment Manufacturer (OEM), supply chain and logistics company, service provider, or other B2B and B2B2C company. You are a key builder and already support strategic partnerships to grow the ecosystem.

#### Startup and Small Business Member

Startup and Small Business members are innovative companies that provide as much value as large corporations, especially when it comes to building tooling, coordinating micro-communities, and providing feedback. Startups must employ fewer than 20 people and have raised less than \$5M. Because of your status as an early-stage startup, this membership tier is made more accessible.

#### Enthusiast Member

Enthusiast Members are the bedrock of membership. You are a passionate individual and Helium hotspot super host. Whether you are new to the ecosystem or a long-time supporter of peer-to-peer wireless networks, you want to support the Foundation and become an important voice in the Network. This tier is not eligible for organizations.

#### Institutional Member

This tier is for academic, non-profit, and governmental organizations who want to contribute to the success of wireless, peer-to-peer networks. This tier is also for organizations providing grant funding or conducting research on decentralized wireless, network security, cryptography, and more.

### **Genesis Cohort Membership Benefits**

As a member, your contributions and collaborations to the decentralized, wireless, peer-to-peer network ecosystem are elevated and amplified. This first cohort of members will be known as the 'Genesis Cohort'. This title demonstrates your commitment as a pioneer in innovation.

Benefits of the Genesis Cohort include:

Membership Benefits	Steering Member	Operating Member	Startup/Small Business Member	Enthusiast Member	Institutional Member
<b>Promotional</b>					
Listed supporter on the Foundation website *	Top Tier	Second Tier	✓	✓	✓
Access to Quarterly Helium Foundation Newsletter	✓	✓	✓	✓	✓
Feature in Quarterly Foundation Newsletter *	Quarterly	Bi-Annual	Annual	-	-
Eligible to be a contributor to the Helium Blog	✓	✓	✓	✓	✓
Event sponsorship and participation	First Rights	Priority Access	Priority Access	-	-
Public recognition at Flagship events	✓	-	-	-	-
Ability to license Helium trademarks for business or product naming conventions *	✓	-	-	-	-
<b>Collaboration</b>					
Dedicated Channel in Helium Discord **	✓	✓	✓	-	-
Access to Helium Foundation press resources	✓	-	-	-	-
Ability to join member councils	✓	✓	✓	✓	✓
Ability to create member councils	✓	-	-	-	-
<b>Free Services</b>					
OUI/DevAddresses	✓	✓	-	-	-
HNT Burns for Makers and OUI owners	✓	✓	✓	-	-
Access to free license of Helium trademarks for marketing materials *	✓	✓	✓	Inquire	Inquire
<b>Access</b>					
Recurring one-on-one meeting with a Foundation team member	Monthly	Quarterly	Bi-Annual	-	-
Dedicated Member Liaison	✓	✓	-	-	-
Access to Dedicated Members Discord Channel	✓	✓	✓	✓	✓
VIP Access to Helium Foundation Events	✓	✓	✓	✓	✓
Access to Member Directory	✓	✓	✓	✓	✓
<b>Annual Dues</b>					
Minimum Contribution***	\$20,000	\$7,000	\$3,500	\$100	No Fee

\* Available in accordance with company membership policies.

\*\* Requires additional agreement.

\*\*\* Listed prices have been discounted for the 2024 genesis cohort. Inquire for special pricing for active LoRa Alliance members.

## Becoming a Member

Foundation Membership aligns your organization with the forefront of wireless and blockchain innovation.

You'll have access to various marketing opportunities, have eyes on the latest developments, and help drive development priorities. Membership is available to all geographies, subject to any restrictions from OFAC sanctions.

The best members share the following characteristics:

1. Demonstrate a long-term alignment to all peer-to-peer, decentralized wireless networks and their health, integrity and scale.
2. Demonstrate relevant background in the wireless industry or blockchain technology space.
3. Provide products and services relevant to the future of peer-to-peer, decentralized wireless networks.
4. Demonstrate a passion and interest in developing product and service offerings for all peer-to-peer decentralized wireless networks.

### BECOMING A MEMBER IS SIMPLE.

1. Apply using the form on [helium.foundation/membership](https://helium.foundation/membership).
2. Determine an agent or contact to act on behalf of your organization, or choose yourself.
3. Follow all instructions on the form and demonstrate you or your organization's relevant experience, knowledge, and commitment.
4. List any relevant referrals or references.

Email [membership@helium.foundation](mailto:membership@helium.foundation) with questions.

The Foundation will review applications based on the qualifications listed above and welcome our initial cohort ("the Genesis Cohort") on a rolling basis over the next few months.